

Operating

Budget

(OPEX)

| 1    | Annual Operating Budget - FY 2023                    |                     |                           | (OPEX)           |
|------|--|---------------------|---------------------------|------------------|
|      | Revenue  |                     |                           | 3/1/2022         |
|      | MLP Revenue - Gross                                  |                     | \$578,084                 |                  |
| 1%   | Allowance for delinquent accounts                    |                     | (\$5,781)                 |                  |
| 1/0  | MLP Revenue - Net                                    |                     | \$572,303                 |                  |
|      | Retained Earnings/Deficit from previous year         |                     | \$37,322                  |                  |
|      | MLP REVENUE  |                     | Ψ <b>J</b> /, <b>J-</b> - | \$609,625        |
|      |  |                     |                           | ¢009,0 <b>-3</b> |
|      | Fixed Expenses                                       |                     |                           |                  |
|      | Insurance  |                     | \$8,364                   |                  |
|      | Fiber Plant (1.1M)                                   | \$6,829             |                           |                  |
|      | Hut and Electronics                                  | \$1,535             |                           |                  |
|      | Pole License Utilities Surity Bond                   |                     | \$6,000                   |                  |
|      | Pole Licensing Recurring Fee                         |                     | \$16,000                  |                  |
|      | Verizon  | \$6,000             |                           |                  |
|      | Eversource   | \$10,000            |                           |                  |
|      | Backhaul   |                     | \$61,200                  |                  |
|      | Primary Circuit - 3 GB                               | \$40,800            |                           |                  |
|      | Secondary Circuit - 3 GB                             | \$20,400            | <b>.</b>                  |                  |
|      | Lifeline Subscription                                |                     | \$1,000                   |                  |
|      | Lifeline Customer Renewal                            |                     | \$1,999                   |                  |
|      | Disaster Crew Retainer                               |                     | \$4,950                   |                  |
|      | Additional Operational Expenses                      | <b>.</b>            | \$4,550                   |                  |
|      | Town Rate Offset                                     | \$4,000             |                           |                  |
|      | Hut Security Interface                               | \$550               |                           | ¢104.060         |
|      | Total Fixed Expenses                                 |                     |                           | \$104,063        |
|      | Variable Expenses                                    |                     |                           |                  |
|      | Internet Service Provider                            |                     | \$227,154                 |                  |
|      | Credit Card/EFT Fees (Stripe Fees)                   |                     | \$16,000                  |                  |
|      | Administration                                       |                     | \$3,500                   |                  |
|      | Salaries   |                     | \$11,500                  |                  |
|      | Managers   | \$9,000             |                           |                  |
|      | Accountant - Reconciliation                          | \$2,500             |                           |                  |
|      | Accounting   |                     | \$3,688                   |                  |
|      | Audit  | \$2,500             |                           |                  |
|      | Quick Books and Rewind                               | \$1,188             |                           |                  |
|      | Legal  |                     | \$3,000                   |                  |
|      | Maintenance - Hut Plant (non-electronic components)  | 1.0                 | \$17,180                  |                  |
|      | Generator Maintainance Contract                      | \$850               |                           |                  |
|      | Hut Monitoring                                       | \$220               |                           |                  |
|      | Generator Fuel Monitoring                            | \$110               |                           |                  |
|      | Ride-Out-Biannual                                    | \$14,000            |                           |                  |
|      | Other<br>Maintenance Natural                         | \$2,000             | ¢== 000                   |                  |
|      | Maintenance - Network<br>NJUNS Annual Fee            | ¢16-6               | \$75,000                  |                  |
|      | NJUNS Tickets  | \$1,656             |                           |                  |
|      | Repairs to Network                                   | \$1,260<br>\$72,084 |                           |                  |
|      | Network Revision - New Construction                  | \$/2,004            | \$25,000                  |                  |
|      | Hut Electricity                                      |                     | \$4,000                   |                  |
|      | Total Variable Expenses                              |                     | ψ4,000                    | \$386,022        |
|      | -  |                     |                           |                  |
|      | Other Expenses                                       |                     | <b>h</b> = <b>0</b>       |                  |
| 1-0/ | Depreciation Reserve (Active and Passive Components) |                     | \$22,380                  |                  |
| 10%  | Contingency  |                     | \$49,008                  | ¢-1 000          |
|      | Total Other Expenses                                 |                     |                           | \$71,388         |
|      | Total Expenses                                       |                     |                           | \$561,473        |
|      | NET EARNINGS/DEFICIT                                 |                     |                           | \$48,152         |
|      |  |                     |                           |                  |